

FORBES & WALKER TEA BROKERS PVT LTD

WEEKLY TEA MARKET REPORT

SALE NO

05

03RD/05TH FEBRUARY 2025



Overall Market

	QTY (M/KGS)	DEMAND
Ex-Estate	0.90	Less
High & Medium	0.70	Fair
Leafy	0.84	Fair
Semi-Leafy	0.86	Fair
Tippy/Small Leaf	1.17	Less
Premium Flowery	0.07	Fair
Off Grade	1.30	Fair
Dust	0.63	Less
Total	6.47	Fair general

ORDER OF SALE

SALE NO: 5

03RD/05TH FEBRUARY 2025

EX-ESTATE

Eastern Brokers Ltd

Ceylon Tea Brokers PLC

Lanka Commodity Brokers Ltd

John Keells PLC

Mercantile Produce Brokers (Pvt) Ltd

Asia Siyaka Commodities PLC

Bartleet Produce Marketing (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

LG LARGE LEAF LG SMALL LEAF/BOP1A/ PREMIUM

Mercantile Produce Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Ceylon Tea Brokers PLC

Eastern Brokers Ltd

Asia Siyaka Commodities PLC

John Keells PLC

Lanka Commodity Brokers Ltd

HIGH & MEDIUM/OFF GRADE /DUST

Lanka Commodity Brokers Ltd

Asia Siyaka Commodities PLC

Bartleet Produce Marketing (Pvt) Ltd

Ceylon Tea Brokers PLC

John Keells PLC

Eastern Brokers Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

AUCTION DETAILS

AT THIS WEEK'S SALE 12,610 LOTS TOTALLING 6,467,059 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

	LOTS	QUANTITY
Ex Estate	904	897,522
Main Sale - High & Medium	1,606	702,381
Low Grown - Leafy	2,151	840,431
Low Grown - Semi Leafy	1,911	861,376
Low Grown - Tippy	2,348	1,166,069
Premium Flowery	442	69,971
Off Grades	2,545	1,299,549
Dust	703	629,760
Total	12,610	6,467,059
Re - Prints	622	307,514

SETTLEMENT DATES

07/02/2025 10/02/2025 11/02/2025

10% Payment

Buyers Prompt

Sellers Prompt

Quality

Westerns, Nuwara Eliyas and the Uva/Uda Pussellawas were irregular and barely maintained, whilst the Low Growns were similar to last.

COMMENTS

Auction offerings continued to be high for the time of year and totalled 6.4 M/Kgs. There was fair demand for the Large Leaf/Low Grown teas, whilst the High & Mid Grown BOP/BOPF's met with less demand and an easier trend in prices.

Ex-Estate offerings totalled around 0.9 M/Kgs. There was less demand and many withdrawals due to a lack of suitable bids.

Best Western BOP's - A few select invoices were firm, whilst the others declined by Rs. 50 per kg and more following quality. Corresponding BOPF's had a select range of invoices which sold firm and dearer following special inquiry, whilst the others declined by Rs. 50-100 per kg. In the Below Best category, a few select BOP's in the higher price bracket appreciated by Rs. 50-100 per kg following special inquiry, whilst the others were mostly unsold and where sold, recorded a decline of Rs. 50-100 per kg on last. Corresponding BOPF's had a select range of teas which sold firm to Rs. 50 per kg dearer following special inquiry, whilst the others were irregular and declined by Rs. 50 per kg and more for select high-priced teas of last week. At the lower end, BOP's were mostly unsold and where sold, recorded a price drop of Rs. 50-100 per kg. Corresponding BOPF's declined by Rs. 50 per kg and more as the sale progressed. Nuwara Eliyas' were mostly firm. Uva/Uda Pussellawa BOP's declined by Rs. 100 per kg, whilst the corresponding BOPF's declined by Rs. 50-70 per kg with many withdrawals due to a lack of suitable bids.

High & Mid Grown CTC BP1's - Prices for the limited availability of teas were irregular. PF1's - Better teas were up to Rs. 50 per kg easier, whilst the others were firm and lower to a lesser extent. Low Grown varieties - BP1's were Rs. 50 per kg easier, whilst the PF1's declined by Rs. 50 per kg and more.

Low Growns comprised of 2.9 M/Kgs. Leafy, Semi-Leafy and Premium categories met with fair demand, whilst the Tippy catalogue witnessed less demand. Shippers to Iran continued to be less active at this week's auction.

In the Leafy and Semi-Leafy catalogues, Select Best and Best BOP1's maintained, whilst the balance together with the bolder varieties were irregular. Well-made OP1's were easier, whilst the balance sold around last levels. Select Best and Best OP's declined, whilst the Below Best and poorer sorts were fully firm. However, the smaller varieties were lower. OPA's, in general, were firm. High-priced PEK/PEK1's were firm, whilst the Best and Below Best together with the mixed/open varieties were easier. Teas at the bottom sold around last levels.

In the Tippy catalogue, a few Select Best FBOP's were firm, whilst the balance were easier. Best and Below Best varieties followed a similar trend. However, the bolder varieties together with the teas at the bottom were firm. Select Best and Best together with the Below Best FF1's declined sharply. However, teas at the bottom were firm.

In the Premium catalogue, Very Tippy teas together with the Best and Below Best and teas at the bottom were easier, whilst the leafier varieties sold around last levels.

NOTE

Next week's Auction (Sale No. 6) is scheduled for Monday, 10 February and Tuesday, 11 February 2025

World Tea News

supply constraints

Adverse climatic conditions took its toll on India's productions of important agricommodities like tea. Tea witnessed buoyancy on the back of productions mainly due to unfavorable climatic conditions.

For the just-concluded year, overall tea production is likely to be lower by more than 100 million kgs compared to 2023's output of 1,393.66 million kgs.

Due to increase in shipments to Iran and Iraq, the tea industry has also witnessed higher exports

despite geopolitical tensions and export of the brew could be in the range of 245-260 million kgs in 2024 compared with 231.69 million kgs last year.

In the last year, India was able to capture a lot of overseas markets from Sri Lankan exporters, particularly the Iraq market. And that was a real increase in 2024. 2025 also looks promising.

Source: Hindu Business online (Extracts), Courtesy: Tea Exporters' Association Sri Lanka

Indian Tea Prices rose due to Japan to promote Matcha Tea

The government is considering measures to prompt Japanese green tea farmers to shift more production to "tencha" leaves that can be ground into matcha powder, from "sencha," commonly consumed in Japan, to boost tea exports.

It seeks to capitalize on the booming market abroad for matcha, often used in desserts and drink, to make up for falling green tea consumption at home.

Tencha is made by steaming and drying tea leaves grown in the shade, which are then processed into a fine powder when producing matcha. Sencha, by contrast, is made by steaming, kneading and drying sun-grown leaves.

Japan's green tea exports had surged around nine-fold to a record 29.2 billion yen (\$185 million) over the 15 years through 2023, lifted mainly by matcha on the back of the increased popularity for Japanese food among health-conscious consumers in Europe and the United States.

Japan's tea production, on the other hand, dropped by over 20 percent during the same period, reflecting the aging farm population and a nearly 40 percent drop in the average annual spending on green tea per household.

Source: Kyodo News (Extracts), Courtesy: Tea Exporters' Association Sri Lanka

CROP AND WEATHER

FOR THE PERIOD 28 January - 03 February 2025

Western/Nuwara Eliya Regions



Bright weather was reported in the Western and Nuwara Eliya regions throughout the week. Misty conditions are expected in the Western Region in the week ahead according to the Department of Meteorology.

Uva/Udapussellawa Regions



The Uva and Udapusellawa regions reported bright weather throughout the week. The Department of Meteorology expects misty conditions in the Uva Region in the week ahead.

Low Growns



The Low Grown Region reported bright mornings and occasional evening showers throughout the week. According to the Department of Meteorology, light showers and overcast weather conditions are expected in the Low Grown Region in the week ahead.

Crop

The Western, Nuwara Eliya, Uva and Udapusellawa regions reported a decrease in the crop intake, whilst the Low Grown Region showed an increase.



HIGH GROWN TEAS



BOP

Best Western's - A few select invoices were firm, whilst the others declined by Rs. 50 per kg and more following quality. In the Below Best category, a few select invoices in the higher price bracket appreciated by Rs. 50-100 per kg and more following special inquiry, whilst the others together with teas at the lower end of the market were mostly unsold and where sold, recorded a decline of Rs. 50-100 per kg. Nuwara Eliya's were mostly firm. Uva/Uda Pussellawa's declined by Rs. 100 per kg and more for select high-priced teas of last week.

BOPF

Best Western's - Select invoices were firm and dearer following special inquiry, whilst the others declined by Rs. 50-100 per kg. In the Below Best category, a select range of teas were firm and Rs. 50 per kg dearer following special inquiry, whilst the others were irregular and declined by Rs. 50 per kg and more for select high-priced teas of last week. Teas at the lower end of the market declined by Rs. 50 per kg and more as the sale progressed. Nuwara Eliyas' were generally firm. Uva/Uda Pussellawa's, where sold, declined by Rs. 50-70 per kg with many withdrawals due to a lack of suitable bids.

OP/OPA

OP/OPA's, in general, were dearer by Rs. 20-40 per kg.

PEKOE/PEKOE1

A limited selection of flavouryPEK's that were available, were firm to easier, whilst Orthodox Leafy PEK/PEK1's were easier by Rs. 50 per kg. A few Select Best invoices gained considerably following special inquiry, whilst others were firm to irregularly lower following quality. Others and poorer sorts declined by Rs. 50-100 per kg and were mostly unsold.

FBOP/FBOPF1

A limited selection of flavoury FBOP/FBOPF1's that were available were irregularly easier, whilst the Orthodox Leafy FBOP/FBOPF1's declined by Rs. 50-100 per kg and more at times.

QUOTATIONS LKR	ВС)P	ВО	PF	PEKOE	/FBOP	0	P
SALE DTE	28/29	03/05	28/29	03/05	28/29	03/05	28/29	03/05
JALL DIL	Jan	Feb	Jan	Feb	Jan	Feb	Jan	Feb
Best Westerns	1260-1480	1200 - 1420	1380-1600	1380 - 1600	1400-2100	1420 - <mark>1650</mark>	1240-1400	1260 - 1420
Below Best Westerns	1100-1200	1020 - 1180	1260-1360	1140 - 1320	1100-1320	1050 - 1360	1050-1160	1120 - 1200
Plainer Westerns	980-1060	940 - 1000	1040-1240	900 - 1120	860-1100	920 - 1050	860-1000	980 - 1100
Nuwara Eliyas	1260-1300	1280 - 1300	1200-1240	1200 - 1240	900-1750	950 - 1420	1140-1220	1140 - 1200
Brighter Udapussellawas	1000-1050	N/A	1060-1200	1100 - 1120	1340-1500	1320 - 1440	1240-1320	1220 - 1400
Other Udapussellawas	960	<mark>940</mark> - 960	1000-1040	940 - 1060	1100-1320	1100 - 1280	1080-1180	1100 - 1180
Best Uvas	1100-1180	1040 -	1180-1260	1160 - 1180	1280-1550	1260 - 1500	1180-1320	1200 - 1320
Other Uvas	980-1040	920 - 1000	1020-1160	1000 - 1060	870-1220	850 - 1240	860-1160	940 - 1180

MEDIUM GROWN TEAS



BOP Large Leaf teas were irregular and barely steady, whilst the others declined by up to Rs. 50 per kg.

BOPF Better sorts declined by Rs. 50-70 per kg, whilst the others were lower to a lesser extent.

OP/OPA OP/OPA's, in general, were dearer by Rs. 50 per kg.

PEKOE/PEKOE1 PEK/PEK1's were easier by Rs. 50 per kg and more at times.

FBOP/FBOPF1 A few select Best invoices of well-made FBOP's were irregularly dearer following special inquiry, whilst the others

together with FBOPF1's were easier by Rs. 50-100 per kg and more at times.

QUOTATIONS LKR	ВС)P	ВО	PF	PEKOE	/FBOP	0	P
SALE DTE	28/29	03/05	28/29	03/05	28/29	03/05	28/29	03/05
SALE DIE	Jan	Feb	Jan	Feb	Jan	Feb	Jan	Feb
Good Mediums	1200-1600	1300 - 1550	1180-1220	1100 - 1180	1500-2100	1500 - 2350	1140-1380	1200 - 1400
Other Mediums	800-1100	800 - 1020	770-1080	740 - 980	900-1460	950 - 1450	860-1120	860 - 1180

UNORTHODOX / CTC TEAS

 $\label{eq:higher_problem} \textbf{HIGH GROWN} \qquad \qquad \text{BP1s - Hardly any offerings. PF1s - Declined by Rs. 50 per kg, on average.}$

MEDIUM GROWN BP1s - Irregular. PF1s - Teas in the higher price bracket were up to Rs. 50 per kg easier, whilst the others were firm

and lower to a lesser extent.

LOW GROWN BP1s - Rs. 50 per kg easier. PF1s - Easier by Rs. 50 per kg and more.

QUOTATIONS LKR	BP1	_	PF1		
SALE DTE	28/29	03/05	28/29	03/05	
SALE DIE	Jan	Feb	Jan	Feb	
High Grown	N/A	N/A	900-1240	1000 - 1220	
Medium Grown	1080	1060 - 1120	980-1220	980 - 1200	
Low Grown	1200-1300	1160 -	1100-1480	1120 - 1440	

OFF GRADES

Incline from last week

Decline from last week

Static Market

810 - - 840

810-840

FGS1/FGS

Select invoices in the Best category were firm on last levels, whilst the clean leaf Below Best varieties were firm to Rs. 10-20 per kg lower. Others, in general, declined sharply. Teas at the lower end of the market maintained. Low Growns - Best varieties which commenced firm, declined by Rs. 10-20 per kg. Below Best varieties together with the teas at the lower end of the market sold around last levels.

CTC- Best varieties together with the clean leaf Below Best varieties were firm on last week closing levels, whilst teas at the lower end of the market were easier by Rs. 10-20 per kg.

BROKENS

Best varieties were easier by Rs.10-30 per kg, whilst the Below Best together with the teas at the lower end of the

market maintained.

BOP1A

Main Grade reducer varieties in the Best category declined by Rs. 50-100 per kg and more on occasion. Below Best varieties together with the poorer sorts were firm around last week's levels.

QUOTATIONS LKR	HIG	HIGH		JM	LOW	
SALE DTE	28/29	03/05	28/29	03/05	28/29	03/05
SALE DIE	Jan	Feb	Jan	Feb	Jan	Feb
Better Fannings (Orthodox)	820-1200	820 - 1220	830-1120	840 - 1060	820-940	820 960
Better Fannings (CTC)	N/A	800 - 810	830-890	820 - 880	820-1380	820 980
Other Fannings (Orthodox)	710-800	710 - 800	750-810	740 - 820	750-800	720 - 800
Other Fannings (CTC)	N/A	N/A	760-820	760 - 800	760-800	740 - 810
Good Brokens	850-1200	840 - 1020	860-1180	840 - 1220	860-1440	840 - 1440
Other Brokens	790-830	790 - 820	780-840	780 - 820	770-840	750 - 820
Better BOP1As	880-940	880 - 920	870-1140	860 - 980	860-1340	860 - - 1260

830 - 860

810-840

830-860

DUSTS

Other BOP1As

DUST1

Select Best Dust1's were firm to selectively dearer by Rs. 20 per kg. Best varieties, where quality was maintained, were firm, whilst the others were easier by Rs. 40 per kg. The cleaner Below Best varieties were firm, whilst the others declined by Rs. 40 per kg. The poorer sorts were easier by Rs. 20-40 per kg. Low Grown - Best invoices were dearer by Rs. 40-60 per kg. The Below Best varieties were firm to easier by Rs. 20-30 per kg, whilst the poorer sorts followed a similar trend.Best High and Mid Grown CTC's which commenced firm declined towards the latter part of the sale. The Below Best varieties together with the poorer sorts were firm. Best Low Grown varieties were easier by Rs. 20-40 per kg, whilst the Below Best varieties and poorer sorts were firm.

820 - 850

DUST

Clean Leaf secondaries were firm to easier by Rs. 20 per kg, whilst the poorer sorts remained firm. Best Low Growns were dearer by Rs. 40-50 per kg, whilst the Below Best varieties and the poorer sorts were firm to easier by Rs. 20 per kg.

QUOTATIONS LKR	HIG	HIGH MEDIUM		LOW		
SALE DTE	28/29	03/05	28/29	03/05	28/29	03/05
SALE DIE	Jan	Feb	Jan	Feb	Jan	Feb
Better Primary Dust (Orthodox)	1160-1550	1140 - 1550	1060-1180	1080 - 1180	N/A	980 - 1060
Better Primary Dust (CTC) P. Dust	1100-1140	1140 - 1220	1120-1240	1120 - 1220	1140-1440	1150 - 1380
Below Best Primary Dust (Orthodox)	1040-1140	1050 - 1120	860-1040	850 - 1050	760-940	770 - 960
Other Primary Dust (CTC) P. Dust	1080-1100	980 - 1120	850-1100	1020 - 1100	850-1120	800 - 1120
Other Primary Dust (Orthodox)	760-1020	760 - 1040	680-850	610 - 840	650-750	650 - 760
Better Secondary Dust	1000-1140	1000 - 1160	900-940	880 - 920	N/A	1020 - 1200
Other Secondary Dust	680-980	690 - 980	640-880	640 - 860	650-940	<mark>620</mark> - 1000

LOW GROWN TEAS



FBOP/FBOP1 Select Best FBOP's were firm, whilst the balance were easier. Best and Below Best varieties followed a similar trend.

However, the bolder varieties together with the teas at the bottom were firm. FBOP1's, in general, were lower.

BOP Well-made BOP'stogether with the Below Best varieties were lower, whilst teas at the bottom were firm.

BOP1 Select Best and Best BOP1's maintained, whilst the balance together with the bolder varieties were irregular.

OP1 Select Best and Best OP1's were easier, whilst the balance sold around last levels.

OP Select Best and Best OP'sdeclined, whilst the Below Best and poorer sorts were fully firm. However,the smaller

varieties were lower.

OPA OPA's, in general, were firm.

PEKOE High-priced PEK/PEK1's were firm, whilst the Best and Below Best together with the mixed/open varieties were

easier. Teas at the bottom sold around last levels.

BOPF's, in general, declined.

FBOPF/FBOPF1 Very Tippy teas were easier, whilst the Best and Below Best together with the teas at the bottomwere lower.

However, the leafier varietiessold around last levels. Select Bestand Best together with the Below Best FF1's declined

sharply. However, teas at the bottom were firm.

QUOTATIONS LKR	SELECT	Γ BEST	BE	ST	BELOV	V BEST	OTH	ERS
CALEDTE	28/29	03/05	28/29	03/05	28/29	03/05	28/29	03/05
SALE DTE	Jan	Feb	Jan	Feb	Jan	Feb	Jan	Feb
FBOP 1	1900-2100	1800 - 1900	1450-1500	1450 - 1500	1350-1400	1300 - 1350	1000-1050	1000 - 1050
FBOP	2300-2500	2300 - 2500	1500-1550	1500 - 1550	1300-1350	1300 - 1350	950-1000	950 - 1000
BOP 1	2400-3400	2400 - 3400	2000-2350	2000 - 2350	1360-1650	1360 - 1700	850-1340	850 - 1340
ВОР	1450-1650	1450 - 1600	1300-1400	1300 - 1400	1200-1300	1200 - 1300	900-1000	900 - 1000
BOPF	1400-1500	1400 - 1500	900-1000	900 - 1000	850-900	850 - 900	800-850	800 - 850
FBOPF (TIPPY)/FBOPF SP	4000-4500	4000 - 4500	3000-3700	3000 - 3500	2600-2800	2400 - 2600	1000	1000 -
FBOPF 1	1500-1650	1450 - 1550	1400-1500	1350 - 1450	1200-1250	1200 - 1250	950-1000	950 - 1000
FBOPF	1700-1900	1700 - 1900	1400-1500	1400 - 1500	1250-1300	1250 - 1300	950-1000	950 - 1000
OP 1	3100-3750	3050 - 3650	2750-3050	2700 - 3000	1600-2400	1600 - 2400	900-1550	900 - 1550
OP	1650-1850	1600 - 1700	1500-1600	1460 - 1550	1380-1480	1380 - 1440	900-1360	900 - 1360
OPA	1550-1850	1550 - 1900	1440-1500	1440 - 1500	1360-1420	1360 - 1420	900-1340	900 - 1340
РЕКОЕ	1550-2500	1550 - 2500	1340-1500	1320 - 1500	1200-1320	1200 - 1300	800-1180	800 - 1180
PEK 1	1650-2250	1650 - 2350	1380-1600	1380 - 1600	1240-1360	1240 - 1360	1800-1220	800 - 1220

TOP PRICE

	ESTERN MEDIUM				
Hatale	ВОР		1550		Court Lodge
Harangalla	ВОР	@	1500		
Uplands	BOPSp		1500		Alma
Doombagastalawa	BOPSp	@	1360		Maha Uva
Harangalla	BOPF/BOPFSp	@	1180		Blairlomond
Vellai Oya	BOPF/BOPFSp	@	1180		Luckyland
Craighead	BOP1	@	1850	В	airlomond
Harangalla	BOP1	@	1600	Maha	Uva
Galgewatta	BOP1	e	1600	Alma	
Craighead	FBOP/FBOP1	@	2350	Blairlomond	
Doombagastalawa	FBOP/FBOP1	@	2300	Alma	
Imboolpittiya	FBOPF/FBOPF1	@	1550	Delmar	
Harangalla	OP/OPA	~	1400	Blairlomond	
New Rothschild	OP/OPA OP1		1800	Maha Uva	
	-			Alma	
Inguruwatte	PEK/PEK1		1700	Delmar	
	WESTERN HIGH		1.420	Maha Uva	(
Holyrood	ВОР	_	1420	Maha Uva	0
Alton	ВОР	@	1360	Alma	PEK
Wanarajah	ВОР	@	1360	Blairlomond	PEK
Norwood	ВОР		1360	Maha Uva	PEK/
Mattakelle	ВОР		1360	Trana Ova	LC
Wattegodde	ВОР	@	1340	Mulatiyana	
Somerset	BOPSp		1550	Hills	ВОР
Robgill	BOPF/BOPFSp	@	1600	Stream Line	BOPS
Alton	BOPF/BOPFSp	@	1550	Sithaka	BOPF
Great Western	BOPF/BOPFSp	@	1550	Rajjuruwatta	BOPF
Annfield	BOPF/BOPFSp	@	1500	Super	DOFF
Somerset	BOPF/BOPFSp	@	1500	Hidellana	BOPF
Dessford	BOPF/BOPFSp	@	1500	Rajjuruwatta Super	BOPFSp
Venture	BOP1		1550	Sithaka	FBOP
St Andrews	FBOP/FBOP1		1650	Wattahena	
St Andrews	FBOPF/FBOPF1		1400		FBOP1
Venture	OP/OPA		1420	Ceciliyan New	FBOP1
Glenloch	OP1	@	1600	Laksakanda	FBOPF
Great Western	PEK/PEK1		1650	Stream Line	FBOPF1
1	NUWARA ELIYAS			Pothotuwa	FBOPF1
	ВОР	@	1300	Makandura	FBOPF1
Mahagastotte			1300	Adams View	FBOPF1
Lovers Leap	ВОР			Dampahala	FBOPF1
Lovers Leap	BOP BOPF/BOPFSp	@	1240		
•		@	1240 1240	Pothotuwa	BOP1
Lovers Leap Mahagastotte	BOPF/BOPFSp	@		·	BOP1 OP1
Lovers Leap Mahagastotte Lovers Leap	BOPF/BOPFSp		1240	Pothotuwa	
Lovers Leap Mahagastotte Lovers Leap Kenmare	BOPF/BOPFSp BOPF/BOPFSp BOPF/BOPFSp		1240 940	Pothotuwa Pothotuwa Miriswatta	OP1
Lovers Leap Mahagastotte Lovers Leap Kenmare Kenmare	BOPF/BOPFSp BOPF/BOPFSp BOPF/BOPFSp FBOP/FBOP1	@	1240 940 1420	Pothotuwa Pothotuwa	OP1

	UVA MEDIUM		
Demodera 'S'	ВОР		1480
Demodera 'S'	BOPSp	@	1320
Dickwella	BOPF/BOPFSp		1480
Roseland Uva	BOP1		1650
Dickwella	FBOP/FBOP1		1700
Sarnia Plaiderie	FBOPF/FBOPF1		1440
Dickwella	OP/OPA		1360
Roseland Uva	OP1		1550
Dickwella	OP1	@	1500
Hindagala	OP1		1500
Glen Alpin	OP1		1500
Dickwella	PEK/PEK1	@	1550
	UVA HIGH		
Glenanore	ВОР		1320
Ranaya	BOPSp		1280
Nayabedde	BOPF/BOPFSp		1180
Craig	BOP1		1500
Ranaya	FBOP/FBOP1		1500
Ellathota Uva	FBOP/FBOP1		1500
Uva Highlanda	FBOPF/FBOPF1		1420
Ellathota Uva	OP/OPA	@	1320
Craig	OP/OPA		1320
Ampittiakande	OP/OPA		1320
Ranaya	OP/OPA		1320
Gonamotawa	OP/OPA	@	1300
Craig	OP1		1550
Craig	PEK/PEK1		1550
	UNORTHODOX HIG	SH	
Dunsinane CTC	PF1		1220
U	NORTHODOX MED	IUM	
New Peacock CTC	PF1		1200
CIC			

UNORTHODOX MEDIUM									
Donside CTC	BPS		760						
UN	IORTHODOX LO	w							
Kalubowitiyana CTC	PF1		1440						
Ceciliyan CTC	BP1	@	1160						
Ross Feld CTC	BPS		770						
PREMIUM FLOWERY									
Pasgoda Smallhoders	FBOPFSp		3500						
New Hopewell	FBOPFSp	@	3400						
Golden Garden	FBOPFExSp		4900						
Galatara	FBOPFExSp1		4550						
Greenwin Super	FBOPFExSp1		4050						
Kiruwanaganga	FBOPFExSp1	@	4000						
Kamarangapitiya	FBOPFExSp1	@	4000						
	DUSTS								
Great Western	DUST1	@	1550						
Mattakelle	DUST1		1550						
Kalubowitiyana	PD		1380						
	OFF GRADES								
Wanarajah	FGS/FGS1	@	1220						
Holyrood	FGS/FGS1		1200						
Wattegodde	FGS/FGS1		1200						
Eildon Hall	FGS/FGS1	@	1180						
Stockholm	FGS/FGS1		1180						
Strathdon CTC	PFGS	@	880						
Bogoda	BM		1060						
Gunawardena	BM	@	980						
Chandrika Estate	ВМ		980						
Galgewatta	ВМ		980						
Suwishka	ВР		1440						
Chandrika Estate	BOP1A	@	1260						

QUANTITY SOLD

	WEEKL	Y (KGS)	TODATE (KGS)	
DURING THE PERIOD 27TH	2025	2024	2025	2024
JANUARY-01ST FEBRUARY 2025				
PRIVATE SALES	202,993	105,708	931,701	433,865
PUBLIC AUCTION	5,529,222	5,937,800	20,402,991	19,710,492
FORWARD CONTRACTS	14,720	20,000	289,900	80,000
DIRECT SALES	NIL	NIL	NIL	NIL
TOTAL	5,746,935	6,063,508	21,624,592	20,224,357
BMF EXCLUDED FROM PRIVATE SALE	18,600	23,400	260,453	95,708

(QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Quantity (M/kgs)		AVG Price (LKR)			Avg Price (USD)			
	2025	2024	2023	2025	2024	2023	2025	2024	2023
22ND JANUARY 2025	5.99	4.64	4.53	1217.12	1291.19	1496.03	4.16	4.07	4.15
29TH JANUARY 2025	5.53	5.94	5.65	1226.61	1308.91	1475.87	4.17	4.12	4.09

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2025	2024	2023
USD	295.51	315.50	360.49
STG.PD	366.85	399.75	444.56
EURO	304.98	342.29	389.94
YEN	1.91	2.12	2.74

Source: Central Bank of Sri Lanka / Buying Rates

PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 4	W	EEKLY(LK	R)	TO	DATE (LK	(R)	WEEKLY(USD)			TODATE(USD)		
28TH/29TH JANUARY 2025	2025	2024	2023	2025	2024	2023	2025	2024	2023	2025	2024	2023
Uva High Grown	1063.68	1035.79	1225.49	1051.14	1028.49	1258.93	3.62	3.26	3.40	3.57	3.22	3.47
Western High Grown	1160.74	1134.12	1465.12	1150.25	1116.84	1491.83	3.95	3.57	4.07	3.91	3.49	4.11
CTC High Grown	1118.92	1134.38	1235.06	1096.25	1103.36	1245.63	3.80	3.57	3.43	3.73	3.45	3.43
High Grown (Summary)	1129.37	1109.46	1401.13	1116.37	1091.25	1427.68	3.84	3.50	3.89	3.79	3.41	3.93
Uva Medium Grown	1073.99	1117.43	1240.44	1069.24	1094.51	1277.02	3.65	3.52	3.44	3.63	3.42	3.52
Western Medium Grown	1071.39	1100.12	1228.99	1029.82	1075.83	1247.45	3.64	3.47	3.41	3.50	3.37	3.43
CTC Medium Grown	1022.10	935.95	1135.89	966.57	914.82	1127.14	3.47	2.95	3.15	3.28	2.86	3.10
Medium Grown (Summary)	1072.25	1104.38	1232.57	1043.97	1081.43	1256.34	3.64	3.48	3.42	3.55	3.38	3.46
Orthodox Low Grown	1311.26	1445.36	1585.85	1294.04	1407.35	1594.48	4.46	4.55	4.40	4.40	4.40	4.39
CTC Low Grown	1016.31	1058.36	1052.92	950.31	1089.12	1079.04	3.45	3.33	2.92	3.23	3.41	2.97
Low Grown(Summary)	1299.41	1417.14	1556.58	1279.99	1387.01	1565.82	4.42	4.47	4.32	4.35	4.34	4.31
Total	1226.61	1308.91	1475.87	1208.07	1277.12	1490.62	4.17	4.12	4.09	4.11	4.00	4.10

Source: Oanda Exchange Rates Source: MSL - Averages



WORLD TEA PRODUCTION (M/KGS)

				TODATE		DIFFERENCE +/-		
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
				Dec	С			
Sri Lanka	19.7	19.8	21.7	251.8	256.1	262.1	4.3	6
North India	50	66.3	11.1	1134.5	1156.9	1058	22.4	-98.9
South India	14.5	18.1	18.3	231.8	236.7	226.8	4.9	-9.9

					TODATE		DIFFERE	NCE +/-
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
				Nov	,			
Bangladesh	10.8	11.6	9.9	86.1	95.1	86.6	9	-8.5
Malawi	1.7	2.7	3.2	43.1	39.3	44.8	-3.8	5.5

				TODATE			DIFFERE	NCE +/-
	2022	2023	2024	2022	2023	2024	2022 vs 2023	2023 vs 2024
	Oct							
Kenya	50.6	52.8	50.1	430.3	465	495.2	34.7	30.2

DETAILS OF AWAITING SALE

SALE NO: 6

Scheduled for 10TH/11TH FEBRUARY 2025

	LOTS	QUANTITY
ExEstate	910	907,796
High & Medium	1,432	627,106
Leafy	2,005	765,287
Semi Leafy	1,740	755,501
Tippy	2,225	1,087,403
Premium Flowery	415	64,532
OffGrades	2,303	1,148,891
Dust	589	540,120
Total	11,619	5,896,636
RePrint	1,030	552,027

19/02/2025 18/02/2025 **Buyers Prompt Sellers Prompt**

This sale last year Sale No. 6 | 06TH/ 07TH FEBRUARY 2024

:9,808 Re-print Lots

:670 :4,775,831 kgs Quantity Re-print Quantity :319,971 kgs

LOW GROWN CATALOGUES

Violations Excluded 23/01/2025

LEAFY SEMI-LEAFY TIPPY Closed Closed Closed

OTHER MAIN SALE CATALOGUES

23/01/2025

HIGH & **PREMIUM** OFF **MEDIUM FLOWERY GRADES** Closed Closed Closed

NO .OF PKGS 153,113

СТС

8,635 Pkgs - 465,529 kgs

Approx Selling time of

ORDER OF SALE

Ex-Estate	LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium	High & Medium/Off Grade /Dust	F&W Catalogue	es .
СТВ	ВС	AS	10TH FEBRUARY 2025	
LC	FW	BC		
JK	СТВ	СТВ	9.15am	Semi - Leafy Teas
MB	AS	JK	9.30am	Low Grown - Leafy Teas
AS	JK	EB	9.45am	Low Grown - Tippy Teas
BC	EB	FW	12.30pm	Main Sale - High & Medium
FW	LC	MB	3.30pm	BOP1A
EB	MB	LC	5.00pm	Premium Flowery

BC - Bartleet Produce Marketing (Pvt) Ltd FW - Forbes & Walker Tea Brokers (Pvt) Ltd

LC - Lanka Commodity Brokers Ltd AS - Asia Siyaka Commodities PLC

EB - Eastern Brokers Ltd JK - John Keells PLC

CTB - Ceylon Tea Brokers PLC MB - Mercantile Produce Brokers (Pvt)Ltd

11TH

FEBRUARY 2025

10.45am Ex-Estate Off Grade 1.45pm 2.00pm Dust

DETAILS OF AWAITING SALE

SALE NO: 7

Scheduled for 18TH/19TH FEBRUARY 2025

	LOTS	QUANTITY
ExEstate	895	905,175
High & Medium	1,477	647,600
Leafy	2,023	773,284
Semi Leafy	1,688	721,268
Tippy	2,199	1,080,240
Premium Flowery	489	76,073
OffGrades	2,174	1,085,081
Dust	629	574,538
Total	11,574	5,863,259
RePrint	983	494,039

25/02/2025 27/02/2025 Buyers Prompt Sellers Prompt

This sale last year

Sale No. 7 | 13TH/ 14TH FEBRUARY 2024

Lots :9,904 Re-print Lots :720

Quantity :4,839,995 kgs Re-print Quantity :369,475 kgs Violations Excluded
30/01/2025

LEAFY SEMI-LEAFY TIPPY
Closed Closed Closed

OTHER MAIN SALE CATALOGUES

30/01/2025

HIGH & PREMIUM OFF
MEDIUM FLOWERY GRADES
Closed Closed Closed

NO .OF PKGS **152,721**

СТС

8,805 Pkgs - 475,791 kgs

CATALOGUE CLOSURE DETAILS

18/19

FEBRUARY 2025

Sale No. 7

The Ex-Estate catalogue closed on 30th January 2025, excluding violations. The Main Sale catalogues too closed on 30th January 2025, excluding violations.

25/26

FEBRUARY 2025

Sale No. 8

The Ex-Estate and Main Sale catalogues are scheduled to close on 06th February 2025.

04/05

MARCH 2025

Sale No. 9

The Ex-Estate and Main Sale catalogues are scheduled to close on 13th February 2025.

TEA MARKETS AROUND THE WORLD

MOMBASA AUCTION

SALE OF - 03RD & 04TH FEBRUARY 2025 (SALE NO.05)

Good general demand prevailed for the 209,857 packages (14,128,717.00 kilos) in the market with 21.31% remaining unsold.

Leaf Grades - 110,599 packages (7,281,075.00 kilos) - 24.79% unsold.

Dust Grades - 74,200 packages (5,534,514.00 kilos) - 20.67% unsold.

Secondary Grades - 25,058 packages (1,313,128.00 kilos) - 7.81% unsold.

Pakistan Packers showed more interest but at lower levels with Egyptian Packers active but at lower levels. Sudan and Yemen, other Middle Eastern countries maintained useful support while Bazaar and Afghanistan showed reduced inquiry. UK were selective while Kazakhstan, other CIS states and Russia were less active. Local Packers reduced support while Somalia were active at the lower end of the market.

BP1:

Best - Irregular with some teas firm to USC18 dearer while others lost up to USC26.

Brighter - Varied between steady to USC14 dearer to easier by up to USC22.

Mediums - KTDA mediums saw a few lines advance by up to USC10 while others were easier by up to USC34; plantation mediums ranged between USC10 dearer to USC4 below last levels.

Lower Medium - Were irregular varying between to USC29 dearer to easier by up to USC18.

Plainer - Ranged between USC18 dearer to easier by up to USC11.

PF1:

Best - Were irregular varying between firm to USC14 above previous levels to easier by up to USC19 with a few lines losing USC30 and USC35.

Brighter - Irregular and ranged between steady to dearer by up to USC8 to easier by up to USC12.

Mediums - KTDA mediums were firm to irregularly easier by up to USC30 while plantation mediums saw some teas appreciate by up to USC8 while others lost up to USC22.

Lower Medium - Ranged between firm to USC15 dearer to easier by up to USC10.

Plainer - Irregular with some teas advancing by up to USC17 while others shed up to USC15.

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	296 - 378	328 - 416
Good	300 - 341	315 - 354
Good Medium	275 - 346	310 - 344
Medium (KTDA)	169 - 268	145 - 295
Medium (Plantations)	156 - 250	169 - 232
Lower Medium	134 - 190	132 - 174
Plainer	080 - 160	087 - 146

DUST GRADES (M1)

PDUST:

Best - Irregular ranging between steady to USC36 easier to dearer by up to USC26 with select teas appreciating by USC98.

Brighter - Were mainly firm to easier by up to USC17 but a few teas advanced by up to USC8.

Mediums - KTDA mediums varied between steady to USC18 above previous levels to easier by a similar margin; plantation mediums held firm with some teas advancing by up to USC3 and select lines were dearer by USC16 while others lost up to USC5.

Lower Medium - Steady to USC6 dearer to USC13 below last prices.

Plainer - Varied between firm to USC6 dearer with select teas gaining USC20 to easier by up to USC11.

DUST1:

Best - Steady to USC6 dearer to easier by up to USC26.

Brighter - Shed up to USC20 but a few teas were dearer by up to USC15.

Mediums - KTDA mediums varied between USC16 dearer to easier by up to USC15 with plantation mediums irregular at firm to dearer by up to USC6 to easier by up to USC18.

Lower Medium - Steady to dearer by up to USC4 to easier by up to USC9.

Plainer - Saw some teas appreciate by up to USC20 while others lost up to USC7.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	320 - 388	300 - 354
Good	305 - 348	295 - 329
Good Medium	300 - 336	280 - 318
Medium (KTDA)	140 - 300	140 - 270
Medium (Plantations)	192 - 278	173 - 226
Lower Medium	124 - 202	128 - 178
Plainer	100 - 167	101 - 165

SECONDARY GRADES (S1)

In the Secondary Catalogues, best BPs tended easier with others steady while PFs held value. Clean well sorted coloury Fannings were dearer with similar DUSTs about firm. Other Fannings held value while similar DUSTs were easier. BMFs were readily absorbed.

SECONDARY QUOTATIONS (USC)	BP/BP2	PF/PF2	FNGS1/ FNGS	DUST/ DUST2	BMF
Best / Good	166 - 258	172 - 251	140 - 234	110 - 274	098
Good Medium / Medium	-	-	125 - 163	100 - 212	
Lower Medium	118 - 134	102 - 140	094 - 145	075 - 129	096 - 108
Plainer	100 - 126	083 - 125	082 - 118	072 - 095	082 - 104



Courtesy - Africa Tea Brokers Limited.

BANGLADESH AUCTION

SALE OF - 03RD FEBRUARY 2025 (SALE NO.39)

CTC LEAF: 64,051 packages of tea on offer met with a fair demand.

BROKENS: Good liquoring Brokens were a fairly good market particularly the GBOPs which were mostly firm but their BOPs were a little easier. All other sorts met with less demand and eased in value with quite fair withdrawals. Plainer types were again an easier market with more withdrawals. BLF teas were again a very selective market with heavy withdrawals.

FANNINGS: Good liquoring Fannings were in good demand and were fully firm to occasionally dearer following competition. Medium and plainer varieties were an easier market and withdrawals were quite heavy in this category. BLF teas were again a very selective market with heavy withdrawals.

DUST: 11,869 packages of tea on offer met with quite a good demand. Good liquoring Dusts met with good demand and were dearer by Tk.3/- to Tk.5/- than last levels. Their Mediums also sold well around Tk.3/- to Tk.5/- less than last levels closely following quality. Plain and BLF Dusts again were a fair market with less withdrawals than last. Blenders lent some support with fair interest from the Loose tea buyers. Withdrawals were heavy with a further decline in price.

COMMENTS: There were a heavier percentage of reprinted teas offered this week which were mostly neglected. Good liquoring varieties continued to be well supported. Blenders were active whilst Loose tea buyers continued to be selective. Good liquoring Dusts sold well.

Our Catalogue: (Sale 39) Avg: Tk 197.90, Sold 54.63%, (Sale 38) Avg: Tk 196.94, Sold 51.00%

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
Best	1.86-1.90	Best	1.86-1.90
Good	1.65- 1.69	Good	1.69-1.77
Medium	1.44-1.53	Medium	1.44-1.53
Plain	1.32-1.40	Plain	1.32-1.40
BLF	1.32-1.34	BLF	1.32-1.34

Courtesy - National Brokers Limited.

TEA MARKETS AROUND THE WORLD

COONOOR AUCTION

SALE OF - 01ST FEBRUARY 2025 (SALE NO.05)

CTC LEAF

DEMAND: - Good demand.

MARKET: - The total CTC leaf teas sold this week was 92.29% (941846.99kgs) of the total offering of 1,020,428.42Kgs.

BEST:- Very limited larger broken on offer sold at erratic prices following quality, remaining grades continued to meet with good demand and prices ruled firm to dearer. Regional packateers were active with selective buying from local buyers.

GOOD:- Larger broken in this category was not on offer thus week. Medium and smaller broken met with good demand at firm prices. Limited fanning were on offer at firm to dearer prices. Regional packateers, upcountry buyers were selective.

BETTER MEDIUM: - Prices ruled irregularly around last levels. Very selective buying was witnessed from the major blenders but fairly active participation from upcountry buyers. Exporters were selective.

MEDIUM & PLAINERS:- All sorts in this category sold at barely steady prices. However towards end of the sale medium and smaller broken in this category sold Rs 1 to 2 dearer with few invoices fetching prices at par with lower end of the better medium teas. Exporters were active on the larger and select medium broken and fairly active on the other grades. Major blenders and select internal buyers were selective along with the upcountry buyers.

BUYING PATTERN: - The major blenders off take was 54.52% of the total CTC leaf sold.

ORTHODOX LEAF

DEMAND: - Good improved demand.

MARKET: - The Whole leaf grades sold dearer by up to Rs 5 especially on cleaner, blacker sorts. Broken grades in the high grown category appreciated on competition whilst the others sold firm. Fanning sold at irregualry dearer prices.

BUYING PATTERN: - Exporters & up country buyers were fairly active. Improved buying from internal buyers was witnessed.

CTC DUST

DEMAND: - Good demand at easier prices..

MARKET: -CTC dust offer this week was at 366,898.15Kgs of which 309848.10kgs were sold (84.45%). Best teas continue to sell at irregular price levels closely following quality and demand however, the offerings this week was very limited. Good category teas sold at erratic prices following quality. Better medium teas at the lower end was irregularly easier whilst the top end sold closely following quality. Other category teas declined by Rs 2 to 3.

BUYING PATTERN: - Major blenders were once again choosy. Regional packeteers were selective on the best category and good teas. Up country and the local buyers were fairly active. Exporters improved their purchases but were price sensitive on better medium, medium & plainer, cleaner, blacker sorts.

ORTHODOX DUST

DEMAND: - Fair demand at easier prices.

MARKET: - Primary dusts sold at irregular prices following quality selectively. Secondary teas sold easier with larger discounts on fibrous sorts.

BUYING PATTERN: - Regional packateers active on primary dusts, local buyers continued to be subdued. Exporters continue to be choosy on the secondary dusts

Courtesy - J.Thomas & Co. Pvt. Ltd.

TEA MARKETS AROUND THE WORLD

KOLKATA AUCTION

SALE OF - 28TH JANUARY 2025 (SALE NO.05)

	2024	2023	DIFFERENCE
CTC	1,01,009	75,201	25,808
ORTHODOX	21,996	22,921	-925
DUST	43,323	25,011	18,312

KOLKATA SALE CTC MARKET

MARKET REPORT:

Market opened to good demand. Selected better Assams selling readily. Remainder irregularly

easier following decline in quality. Cachar and Dooars not seen yet.

BUYING PATTERN:

Western India: Supporting the better teas

HUL: Operating

Exporters: Good support

TCPL: Selective on the medium and plainer sorts

Other Internal/Local: Fair enquiry KOLKATA SALE ORTHODOX MARKET

MARKET REPORT:

Market opened to good demand. Select few clean well made whole leaf and brokens absorbed at fully firm rates.

fully firm rates. Remainder browner stalkier whole leaf and brokens, comprising mainly of

Secondaries and end season sorts keenly competed for and selling readily.

BUYING PATTERN: Middle East : Active CIS: Good Support

Courtesy - J Thomas & Company Private Limited

COCHIN AUCTION

SALE OF - 29TH JANUARY 2025 (SALE NO.05)

1	QUANTITY	2025 kgs	2024 kgs
	ORX LEAF	1,95,175	1,88,942
	CTCLEAF	47,787	61,585
	TOTAL	2,42,962	2,50,527

ORTHODOX LEAF

MARKET

There was improved demand this week.

Clean, black, well-made Whole-leaf grades were firm to dearer on quality; Larger Brokens were irregular;

Remainder was steady. BUYING PATTERN:

M.E. - Active

C.I.S. - Fair support HUL - Selective

CTC LEAF

MARKET

There was better demand witnessed this week.

Larger Brokens were irregular and lower, particularly the good liquoring types; Smaller Brokens and Fannings tended to be dearer.

BUYING PATTERN

Major Blender/s - Active Internal - Fair support Exporters - Selective

Courtesy -J.T. COCHIN

SILIGURI AUCTION

29TH JANUARY 2025 (SALE NO.05)

	2024-2025	2023-2024	DIFFERENCE
CTC	119,905	158,196	-38,291
DARJEELING	-	-	
GREEN	100	1-	100
DUST	23,140	16,858	6,282
TOTAL	143,145	175,054	-31,909

STAC OFFERINGS IN PACKAGES (SALE NO 05)

DEMAND / MARKET DETAILS: Market opened to good demand. Medium and Plainer irregular witnessing withdrawals. Good and best yet to be seen. BUYING PATTERN:

Internal / Local: Mainstay TCPL/HUL: Operating GGL/Duncans: Operating

W.I : Fair support

Courtesy - J. THOMAS & CO. PVT. LTD, SILIGURI



TEA MARKETS AROUND THE WORLD MALAWI AUCTION

29TH JANUARY 2025 (SALE NO.05)

There was selective demand for the 4400 packages on offer.

BP1 - N/A

PF1 sold 10USC below valuation where sold.

PD - Selected invoices held firm on last, balance taken out.

D1 were well supported at firm to 2USC dearer.

PF1SC were not supported.

Secondary fngs appreciated by 1USC where sold, respective dusts were discounted by 1USC where sold.

Courtesy - TEA BROKERS CENTRAL AFRICA LIMITED

GUWAHATI AUCTION 28TH JANUARY 2025 (SALE NO.05)

Market: CTC

There was good general demand. All categories tended irregular and sold in line commensurate with quality.

Buying Pattern: CTC.

There was fair enquiry from HUL/TCPL. Internal buyers were the mainstay of the market. Exporters were subdued.

Market: DUST

There was fair demand. Levels tended irregular and easier in line following quality.

Buying Pattern: DUST

Internal buyers were the mainstay. Other blenders operated selectively.

Courtesy - ASSOCIATED BROKERS PVT. LTD- Guwahati